

Position Announcement – October 2025



Director – International Advocacy – China (Intellectual Property)

The Pharmaceutical Research and Manufacturers of America (PhRMA) Beijing Representative Office is seeking a Director for the International Advocacy team to support its ongoing policy advocacy in China. The Director will focus on intellectual property (IP) policy advocacy regarding innovative medicines, including implementing advocacy strategies and representing PhRMA's policy positions to key stakeholders in China. The individual will report to the PhRMA China Deputy Executive Director and collaborate closely with colleagues from PhRMA, member company representatives in China and overseas, and third parties to advance PhRMA's specific IP policy advocacy goals in China. This position will be based in the Beijing office, with no telecommuting.

The Director's responsibilities include:

- Partnering with senior leaders to develop and execute IP advocacy strategies to advance IP policy priorities.
- Tracking and analyzing legislative, regulatory and policy developments.
- Developing talking points, background materials and other resources to support advocacy with government and third-party stakeholders.
- Working in close partnership with heads of IP at China-based member companies, relevant government officials, top tier universities, think tanks, and other industry and trade associations to advance industry policy positions.
- Briefing member companies and PhRMA staff.
- Assisting in organizing strategy sessions for relevant PhRMA work groups in collaboration with key stakeholders.
- Performing other duties as assigned.

Key Success Factors

The PhRMA Beijing Representative Office seeks a proactive, collaborative, and action-oriented individual who is passionate about fostering public policies that encourage continued medical innovation. Key success factors for this role include strong interpersonal skills and team focus paired with the ability to work independently.

The preferred candidate will bring intellectual property policy development and analytical expertise, excellent writing skills, and the ability to convey technical content in an audience-appropriate and compelling manner. This is a position that is internally and externally facing. Accordingly, the successful candidate should be adaptable, able to reprioritize and shift gears quickly, comfortable in a high-pressure environment and be politically savvy, diplomatic, responsive, and mature.

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Professional Experience / Requirements

- Bachelor's degree is a must and law degree is strongly preferred.
- 6+ years of experience in international policy and/or government relations and advocacy.
- Legal experience and understanding of IP protection and enforcement policy is ideal.
- China-specific expertise is required, as well as experience with Chinese government policymakers, relevant regulatory agencies, and academia.
- Ability to synthesize, distill, and communicate complex IP issues.
- Experience with strategy, planning, and program development.
- Ability to inspire confidence within the organization and with external constituencies in a multi-cultural environment.
- Fluent in both English and Mandarin.

Who We Are

The Pharmaceutical Research and Manufacturers of America (PhRMA) represents the country's leading innovative biopharmaceutical research companies, which are laser focused on developing innovative medicines that transform lives and create a healthier world. Together, we are fighting for solutions to ensure patients can access and afford medicines that prevent, treat and cure disease. Over the last decade, PhRMA member companies have invested more than \$800 billion in the search for new treatments and cures, and they support nearly five million jobs in the United States.

Connect with PhRMA

For information on how innovative medicines save lives, please visit:

www.PhRMA.org

www.Innovation.org

www.MAT.org

www.Facebook.com/PhRMA

www.Twitter.com/PhRMA

What We Offer

We are committed to the growth and development of our team members and offer many learning opportunities including an integrated on-boarding program, best-in-class leadership programming, tuition reimbursement at both the undergraduate and graduate levels, industry on-site and off-site training, and other management/professional development programs. We are committed to supporting our family of professionals at PhRMA and strive to create programs that help our team members manage the challenges of balancing a fast-paced career with their own personal goals.

Equal Opportunity Employer

PhRMA provides equal employment opportunities to all applicants without regard to race, color, religion, national origin, sex, age, marital status, personal appearance, sexual orientation,

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gender identity or expression, family responsibilities, genetic information, disability, matriculation, political affiliation, or veteran status in accordance with applicable federal, state, and local laws governing non-discrimination in employment.

The job description contains an overview of the activities and duties for this role. Responsibilities may change and new ones may be assigned at any time.